46th District Agricultural Association SOUTHERN CALIFORNIA FAIR www.socalfair.com

Mission Statement

"The Mission of The Southern California Fair & Event Center Is to Provide & Promote Agricultural Activities, Entertainment, Education, Recreation and Service Opportunities for All People in Riverside County"

> Board of Directors Agenda January 16, 2019 • 4:00 P.M. 18700 Lake Perris Dr. Perris CA 92571

Americans With Disabilities Act

All Board meetings must be accessible to the physically disabled. Any person needing a disability-related accommodation or modification in order to attend or participate in any Board or Committee meetings or other Southern California Fair activities may request assistance by contacting Carl Wuersch at (951) 657-4221.

1) CALL TO ORDER

All matters noticed on this agenda, in any category, may be considered for action listed. Any item not so noticed may not be considered. Items listed on this Agenda may be considered in any order at the discretion of the chairperson.

Meeting Called to order at 4:08pm by President Ron Magnuson.

2) PLEDGE OF ALLEGIANCE

Attendees of this 46th District Agricultural Association Board meeting will be asked to join the Board President in reciting the Pledge of Allegiance if they wish to do so.

3) ROLL CALL

The Board of Directors of the 46th District Agricultural Association are asked to introduce themselves to all in attendance.

<u>Directors in attendance were:</u> President Ron Magnuson, Vice President Nick Bruno, Director Marisa Yeager, Director Brad Scott, Director Jaime Hurtado, Director Tricia Almiron, Director Gene Skala and Director Cindy Palumbo

4) ABSENT DIRECTORS

A motion and second is requested to excuse the absence of any Directors under this agenda item.

A motion was made by Director Skala and Seconded by Director Almiron to approve the absence of Director Louis Tavaglione. Motion unanimously approved. Motion carried.

5) INTRODUCTION OF AUDIENCE AND GUESTS

Audience and guests are requested to introduce themselves to the Board of Directors and other guests under this agenda item.

Audience in attendance were Katie Keyes, Linda Thompson, Christina Rapert, Kelly Secord, Lauren Oostdam and John Oostdam.

6) MATTERS OF PUBLIC COMMENT

Persons in attendance may request to speak on any item on agenda or request item to be placed on agenda at next meeting. Speakers presenting matters to the Board will be limited to three (3) minutes.

Katie Keyes: Banners or something for the Exhibit area. Have cute outs so kids can take pictures in them. Flower pots just to dress the place up a bit.

7) CONSENT CALENDAR

All matters listed are considered by the Board of Directors to be routine and will be enacted in one motion. There will be no discussion of these items prior to the vote unless members of the board, staff or public request specific items to be discussed separately and/or removed from this section.

□ Approval of Minutes See MINUTES TAB

✓ December 19, 2018

Director Skala moves to approve the minutes, Director Scott Seconds the motion. Motion unanimously approved. Motion carried.

a. RENTAL AGREEMENTS 2019

CONTRACT#	NAME	DATE Of EVENT	Type of Event	AMOUNT
19-01-HH	Luis Hurtado	3/2/2019	Quinceanera	\$2,900
19-03-HH	Maria Magana	4/27/2019	Quinceanera	\$2,900
19-04-HH	Alicia Dominguez	6/29/2019	Quinceanera	\$2,900
19-05-HH	Grant Bennett	10/05/2019	Wedding	\$2,900
19-06-HH	Porfirio Martinez	6/08/2019	Quinceanera	\$2,900
19-07-HH	Marisol Mora	7/20/2018	Quinceanera	\$2,900
19-09-HH	Perris Football	1/20/2019	Banquet	\$1,900
19-10-HH	Hipolito Islas	11/09/2019	Wedding	\$2,900
19-11-HH	Maria Sanchez	11/23/2019	Quinceanera	\$2,900
19-12-HH	Citrus Hill High School	1/25/2019	Dance	\$1,900

b. INTERIM AGREEMENTS 2019

CONTRACT#	NAME	BEG DATE	END DATE	AMOUNT NOT TO EXCEED
19-01-INT	The Dirt Racing	2/20/2019	2/24/2019	\$500 a Day
19-02-INT	Harley Davidson of Riverside	1/01/2019	12/31/2019	\$250 a Day\$500x3

8) CORRESPONDENCE See CORRESPONDENCE TAB

a. <u>Date</u>	Received from	<u>Subject</u>
1/4//2019	Betty T Yee (CA Controller)	Upcoming Reporting Change for Government Compensation in California
1/10/2019	Marisa Yeager	Ca Governor Budget proposal released today
b. <u>Date</u>	Sent to	Subject
NONE		

INFORMATION ITEMS

1.) UPDATE ON LOAN BALANCES:

Current on Loans Balances

COMMUNITY BUILDING \$197,514.72
 ADMIN OFFICE \$90,753.48

2.) FINANCIAL INFORMATION:

(November, December, Financials) See FINANCIALS TAB

- November, December, Financials
- Statement of Net Position (LIME)
- AP Aged Invoice Analysis (Current) (PURPLE)
- AR Aged Invoice Analysis (JLA Current) (White)
- Summary of Operations (GREY)
- AP Payments Check Register (PINK)
- Check Register (Payroll) (GREEN)
- AR Aged Invoice Analysis (YELLOW)
- Trial Balance Sheet (BLUE)
- Bank Balances

Vice President Bruno Motions to except November Financials 2nd by Director Palumbo

Director Yeager: Can you clarify the 200-thousand-dollar difference. I know you sent me an E-mail, but I didn't know if that was shard with the rest of the board.

CEO Wuersch: I have not I just sent it to you for your questions. This will all be addressed with the final items in February. I will send the same thing I sent to you out to the rest of the board too.

Motion unanimously approved. Motion carried.

3.) 2019 FAIR UPDATES:

Entertainment Department

4.) <u>OUTSTANDING LIVESTOCK SENIOR EXHIBITOR'S SCHOLARSHIP</u>: Application

5.) CALENDAR OF EVENT:

Monthly event on fairgrounds.

CEO Wuersch: Talking about the new tabs in the board packets for better communication with the board. New calendar of events that will be going on at the fairgrounds. Any vendors or acts that have been booked for the up coming fair.

Director Yeager: At the last meeting you said that you would have all the recommendation and the lessons learned and concerns and the staff recommendations for the 2019 fair.

CEO Wuersch: That will be addressed in February because I am still waiting on receiving all the evaluations. Last week I just received all of the evaluations from the departments.

Director Palumbo: Will be getting a calendar more in advanced?

CEO Wuersch: Yes, we can do that we have most of the renter's schedules

already. I can do it for the next couple months.

Director Yeager: It might be helpful to do like a 90 Day calendar.

9) ACTION ITEAMS:

a.) Revenue Protection Insurance: \$5,000.00 dollars more for supplemental insurance for fair time.

President Magnuson: Just so everyone knows this is a protection that we we have not had this protection since 2015 it is an add on for \$5,000.00 a year.

Director Scott: Can you clarify will this just be for fair time?

CEO Wuersch: It will be for fair time and its protection from rain.

Vice President Bruno: What is the max amount they will give us.

CEO Wuersch: Its an 80/20 thing. They have a committee and its up to them you need to present to them the damages and the story and they will decide what to send us to cover the loss.

Director Palumbo: Is it specifically for rain or for wind and heat too? **CEO Wuersch:** It is for rain or a storm. Like for example if the storm blew down the poultry barn and we lost the barn and animals that is expensive so they would consider that. But if its 110 out and its just hot and we are not doing any business they wouldn't cover that.

Director Yeager Motioned to approve Director Almiron 2nd

Motion unanimously approved. Motion carried.

b.) **Board Elections:** Forms will be passed out by CEO Carl Wuersch.

President Magnuson: Tricia you have the paperwork for that?

Director Almiron: I don't have paperwork I thought that the nomination committee made the recommendations and then it was put to a vote.

Cindy and I are on the nomination committee and we would like to nominate that President Magnuson to stay on for another year.

Director Scott made Motion to approve

Director Yeager 2nd

Motion unanimously approved. Motion Carried.

Director Almiron: The nomination committee also makes the recommendation to keep Vice President Bruno on for another year.

Director Scott made Motion to approve Director Yeager 2nd

Motion unanimously approved. Motion Carried.

President Magnuson: Did you do some work on the committees?

Director Almiron: I have this that was sitting here when I got here, and it is out dated. It is missing some committees. I know it is at the Presidents discretion. I know the President appoints who is on what committee. So, if you want to work with Vice President Nick and come back to it next month.

President Magnuson: We use to have a lot of committees. Maybe too many. What I would like to do is try to meet every month or quarter with recommendation and concerns.

Director Scott: I'm all for the committees but I agree with you in the past we have had several committees and I think that we all just got committee over whelmed. But if we could just have a couple core ones instead of a lot of little committees.

Director Yeager: It would be nice for the new Board member and a refresher for all Board members to know what the expectation of the committee is and what the commitment is for the committee.

Director Almiron: Why don't you get together with Vice President Bruno and CEO Carl to talk about what committees you want and who you want on those committees. Then have Carl E-mail the Board and then you can approve that all next month.

c.) <u>MD Motorsports, LLT:</u> Trade Agreement to rent on the fairgrounds 46th District Agricultural Association.

Director Scott: Get it in detail and in writing. The value and cost of the work being done and the cost and value to us. That way we have a history we can look at and see the value.

CEO Wuersch: He wanted me to talk to you guys and find out time line and money. He wants to have the value too. So, we will have a value and a time line and have it all in writing and bring it to you guys for approval.

Director Almiron: So, this will come back next month as a signed contract agreement?

CEO Wuersch: I can try but it will depend on getting the information all together. We will be going to WFA convention so we may not be able to get it all together for the next meeting.

Director Palumbo: Is he going to start doing the work before the contract is done?

CEO Wuersch: He already has started on some of it.

Director Yeager: We need to have a value on the work that he has already done. And have the committee make suggestion on improvements that he can do as well. We just need to make sure we have checks and balances on his work.

d.) Perris Auto Speedway: Renewal of contract for the PAS.

President Magnuson: We have already met with Don and he is till on board as a full partner. We want to re-new his contract and he is ok with 2 days of Flat track racing.

Director Yeager: Is this a new contract or an amendment?

CEO Wuersch: His contract was up in December it was the last 5-year option.

Now it is renewable for more options. He wants 10 years with 2 fives.

Director Almiron: I want to see the original contract. Before I will agree with this. I want him to have a solid contract.

Director Scott: I think the Board should see any amendments or extensions or a new contract going forward.

Director Almiron: I would like to have this tabled until next month.

Director Yeager: Can I make a request to the executive committee that we have more information like the basics of the original contract information before having to do a vote on approving a renewal or extension or amendment.

Everyone agreed to table it until next month.

10.) IMPORTANT DATES:

Board Meetings are held on the third Wednesday of the month at 4:00 pm unless otherwise specified:

President Magnuson: Nick, Carl and I all talked and because of how the accounting comes back every month we where talking about moving the meetings to the 4th week of the month. Just so we can have all the information. So, I would like to have at least February's meeting to be moved to the 27th.

Vice President Bruno: Carl has asked to have all the meetings moved to the 4th week of the month.

CEO Wuersch: It is because of the financials like this for example I just got this bank statement in today. Then once I have all the bank statements, I have to send them to Sacramento for them to reconcile then I will have all the financials together, but they have so many other fairs that they are doing they can't turn them around quickly.

President Magnuson: We can give it a try for 3 Months. Motion to try for 90 days.

- February 27 ,2019
- March 27,2019
- April 24,2019
- May 15, 2019
- June 19, 2019
- July 17, 2019
- August 21, 2019
- September 18,2019
- October TBD
- November TBD
- December TBD

Director Scott makes the motion to try it for 90 days Vice President Bruno 2nd motion to try it for 90 days

Motion unanimously approved. Motion Carried.

Director Yeager: I would like it on record that I will miss the meeting in June.

Director Almiron: I would like it noted in the minuets Carl you need to have your list for the deferred maintenance. It needs to be on the agenda.

11.) **DIRECTORS COMMENTS:**

Director Hurtado: We have a new Governor I would suggest that Mr. President that you write a letter on behalf of the Board and staff to congratulate him.

Vice President Bruno: I would like to see in 2019 more Board involvement with the CEO and the President and Vice President involvement with the Board as far and needs and wants. So, we can bring it to the table or to the executive meeting so that we can all work better together and this year better. I would also like Carl to be more open to us before contracts are discussed or events are put together. I would like to see an opportunity for anyone that wants to be involved in it they can.

Director Scott: Director Skala can you please remind us when the Barn Bash will be

Director Skala: May 18th for the Barn Bash

Director Scott: Carl did bring up the fence and the perimeter. We are very exposed so however is on the committee should take that into consideration of all of our Fair equipment, Livestock equipment and renters' property when deciding on improvements or changes. I just wanted to re-emphasize the DWR there are 2 issues. Carl sent the first one that is the wells that is to sub water out. It may not affect us unless one of the wells is some where we just need to be there and stay on top of it to see what is going on. Who put a new building on the property?

CEO Wuersch: That is Xavier's storage container.

Director Scott: Next month is the Indio Fair and I will miss the February meeting.

Director Palumbo: I agree with Vice President Bruno that we have a disconnect with some of the communications issues. I look forward to working on the committees and getting more involved.

12.) CEO COMMENTS:

Information on where Audrey moved to.

Information for the service for Elly is January 25th

What I would like to do is have a brick made for past Board members or people that have been a big part of the Fair and have them put up as a reminder and a thank you for all that they have done.

Another reason I want involvement with the strategic planning is that we have met with two different attorneys and we have submitted our paperwork and it looks like we will be getting foundation done in January. We have some people that already want to contribute some money. This is some new stuff for the deferred maintenance the water conservation, the well pump, water lines for irrigation, the roof of Satellite wagering and the parking lot. This is stuff that will be added to the old list.

Director Almiron: So, at the February meeting you will have the whole list? **CEO Wuersch:** Yes, I will send everyone the list before the board meeting. OC fair has 50/50 raffling and they are going to have a class at WFA so we can see how it works and if it will work for our fair.

Director Yeager: California Fair Financing authority had a conference call. The employees are transitioning to the new CFFA. There PERS pension program is getting a lot of administration approval so that the executive director Becky can move forward to get those staff under the pers for CFFA and not CDFA. It just separating CFFA from CDFA. The next meeting is February 20th to do some final actions. Yesterday's meeting was to authorize the CEO to go ahead and move forward and finalize the contracts with the sate for PERS.

Director Scott: I know that Marisa has brought it up before, but we need to make sure that this is an agenda item every month for discussion.

CEO Wuersch: For PERS

Director Yeager: No just the CFFA report.

Director Scott: We need to adjourn the meeting in someone name or in their honor. We forgot to do that last month for Elly Norton. Elly was a big fixture of this fair for many years.

Motion made by Director Yeager 2Nd by Director Bruno Motion unanimously approved. Motion Carried.

13.) ADJOURNMENT

President Magnuson Adjourned meeting at 5:43

Carl L. Wuersch, CEO/Sec-Mgr.